



M Clinic on Navigating early years of a startup - Organized by BRBC -

Potential gains	<ul style="list-style-type: none"> The event is an M Clinic organized by BRBC.
Organized by	<ul style="list-style-type: none"> BIRAC Regional BioInnovation Center (BRBC)@ Venture Center
Supported by	<ul style="list-style-type: none"> BIRAC (Biotechnology Innovation Research Assistant Council) Venture Center
For whom	<ul style="list-style-type: none"> Entrepreneurs, early stage startups, Venture Center incubatees
Mentors	<ul style="list-style-type: none"> Vijaya Kumar Ivaturi Amitabh Shrivastava
When	<ul style="list-style-type: none"> Saturday, 12th October 2019 Time: 14:00 – 17:00 pm (Please be present atleast 15 minutes prior to your slot)
Where	Lecture Theatre, Venture Center, 100 NCL Innovation Park, Dr. HomiBhabha Road, Pashan, Pune - 411008
Contact	Technical queries: Neha K. 020-25865877/76; neha@venturecenter.co.in

Slots for Mentoring Clinic (1400 - 1700)

Sr. No	Entrepreneur	Company	Time Slot	Mentor
1	Pratik Bhalerao	Dee Dee Labs Pvt Ltd	1400-1430	Mr. Vijaya Kumar Ivaturi
2	Rajesh Purushottam	In-Med Prognostics Pvt Ltd	1430-1500	
3	Veena Muktali	Periwinkle Technologies Pvt Ltd	1500-1530	
4	Keyur Gandhi	Helios IoT Pvt Ltd	1530-1600	
5	Neeran Karnik	Tarana Wireless Pvt Ltd	1600-1630	
6	Jasveer Singh	Sense It Out Technologies Pvt Ltd	1630-1700	
1	Aman Sharma	ExoCan Healthcare Technologies Pvt Ltd	1400-1430	Mr. Amitabh Shrivastava
2	Jilma Suman	Kozhnosys Pvt Ltd	1430-1500	
3	Jasveer Singh	Sense It Out Technologies Pvt Ltd	1500-1530	

Mentor profiles (in alphabetical order of last names)



Vijaya Kumar Ivaturi (popularly known as IVK)
Co-Founder and CTO of Crayon Data

Crayon Data is a Big data & AI product company at Singapore with a development center in Chennai. Crayon Data works in the area of market analytics in B2B space covering BFSI, Retail and Travel & Hospitality sectors. He is also an active member of Indian Angel Network, a syndicate for early stage capital to invest in the start-up companies. He is a resident mentor at Axilor Ventures in Bangalore and mentors a few startups in each cohort in the areas of Deep Tech. In social impact segment, he is a partner with Acumen Fund in India and helps their investee companies in education and other sectors. His current technical interests and activities include Recommender systems and Choice theory, Product and Taste affinity graphs, AI/ML led Customer analytics, Text and Graph mining in both B2B and B2C contexts. He is also engaged deeply with IoT ecosystem in India and works closely with IoT forum to support ventures which leverage both HW and SW to develop solutions for different industry verticals. He worked at Wipro for more than two decades before entering into the startup world. He was one of the core group members to set up the telecom business in Wipro and led the wireless and telecom applications businesses before becoming Wipro's CTO. He is one of the core members of CII's Innovation council and a charter member of TiE. He serves on the National Startup Council of CII and leads the content development taskforce for Startups and MSMEs in India. As a part of this initiative, he works closely with many incubators and accelerators across India to help startups in product market fit, fund raising and deep tech topics. He is the lead author of the popular book, "A Manual for Indian Startups" published by Penguin India. He serves as an expert panel member of Wiley Innovation Advisory Council and authored a chapter on AI/ML in Travel and Hospitality Sector in "Innovation Black Book on Emerging Technologies" published by Wiley in 2019. He serves on the governing council of CMI Algo Labs, an industry-academia initiative by Chennai Mathematical Institute. He is a member of Advisory Council of IIT Gandhinagar to help their research and innovation ecosystem. He holds a BE degree in Electronics & Communications engineering and an advanced leadership certification for senior executives from McGill University in collaboration with Lancaster University, UK and IIM, Bangalore. He has been with ICT industry for the last 30 years and is one of the leading experts in innovation management and advanced technologies incubation in India.



Amitabh Shrivastava
Managing Partner at IAN Fund

30+ years as a serial entrepreneur, angel investor, venture capitalist, and as a senior executive with MNCs. Currently, Managing Partner at IAN Fund. Led a nation building initiative to commercialize IP of Indian R&D institutions. Created a SEBI registered AIF Category I fund (India Science Venture Fund). Built a IP/technology transfer company - first of its kind in India. As an entrepreneur, built value for shareholders, and successfully exited several businesses. Raised investments from institutional investors, HNIs and self. Been an independent angel investor, a member of the IAN, and invested in start-ups across varied sectors. Entrepreneur-in-Residence – on behalf of VCs into their portfolio companies, helped derive value with multi-bagger exits. Track record for identifying the right team, the right time to invest and exit in start-ups. Witnessed several deal cycles from investments to exits, with multiple returns. Senior Executive with large MNCs – intra-preneurially built greenfield businesses, in several new geographies, new product lines, etc. Well networked in the entrepreneurial eco-system on, both, the sell and the buy side.



Supported by



Biotechnology Industry Research & Assistance Council is a non-profit company created by the Department of Biotechnology (Government of India) with a mandate to develop the national ecosystem for biotechnology innovation and entrepreneurship and provide targeted support to innovators and entrepreneurs.

For more information about BIRAC: www.birac.nic.in



Venture Center is India's largest inventive enterprises and scientific business incubator. Venture Center is a technology business incubator hosted by CSIR-NCL and supported by the Department of Science & Technology's National Science & Technology Entrepreneurship Development Board (DST-NSTEDB) and BIRAC.

For more information, visit www.venturecenter.co.in

About the Organizers



BIRAC Regional Bioinnovation Centre (BRBC) is the third regional centre of BIRAC and is located in Venture Center. BRBC aims to fill up key innovation ecosystem gaps for bio-based industry sectors and thus significantly impact the translation of high quality innovative ideas into viable and sustainable business enterprises. Some key BRBC initiatives are Venture Mentoring Service; Venture Base Camps; Regulatory Information and Facilitation Centre; Bio Incubation Practice School
More on: <http://www.brbc.venturecenter.co.in/>