

M Clinic on

Navigating the Early Years of a Startup: Tips for Founders

Saturday, 12 October 2019 | Time: 14:00-17:00 Hrs

Venue: Training Room @ Venture Center, 100 NCL Innovation Park, Pune

About the Mentors



Amitabh Shrivastava Managing Partner, IAN Fund

30+ years as a serial entrepreneur, angel investor, venture capitalist, and as a senior executive with MNCs. Currently, Managing Partner at IAN Fund. Led a nation building initiative to commercialize IP of Indian R&D institutions. Created a SEBI registered AIF Category I fund (India Science Venture Fund). Built a IP/technology transfer company - first of its kind in India. As an entrepreneur, built value for shareholders, and successfully exited several businesses. Raised investments from institutional investors, HNIs and self. Been an independent angel investor, a member of the IAN, and invested in start-ups across varied sectors. Entrepreneur-in-Residence – on behalf of VCs into their portfolio companies, helped derive value with multi-bagger exits. Track record for identifying the right team, the right time to invest and exit in start-ups. Witnessed several deal cycles from investments to exits, with multiple returns. Senior Executive with large MNCs – intra-preneurially built greenfield businesses, in several new geographies, new product lines, etc. Well networked in the entrepreneurial eco-system on, both, the sell and the buy side.



Vijaya Kumar Ivaturi Co-Founder and CTO of Crayon Data

IVK is the Co-Founder & CTO of Crayon Data, Big data & AI product company at Singapore with a development center in Chennai. Crayon Data works in the area of market analytics in B2B space covering BFSI, Retail and Travel & Hospitality sectors. He is also an active member of Indian Angel Network, a syndicate for early stage capital to invest in the start-up companies. He is a resident mentor at Axilor Ventures in Bangalore and mentors a few startups in each cohort in the areas of Deep Tech. In social impact segment, he is a partner with Acumen Fund in India and helps their investee companies in education and other sectors. He worked at Wipro for more than two decades before entering into the startup world. He was one of the core group members to set up the telecom business in Wipro and led the wireless and telecom applications businesses before becoming Wipro's CTO. He is one of the core members of CII's Innovation council and a charter member of TIE. He serves on the National Startup Council of CII and leads the content development taskforce for Startups and MSMEs in India. As a part of this initiative, he works closely with many incubators and accelerators across India to help startups in product market fit, fund raising and deep tech topics. He is the lead author of the popular book, "A Manual for Indian Startups" published by Penguin India. He serves as an expert panel member of Wiley Innovation Advisory Council and authored a chapter on AI/ML in Travel and Hospitality Sector in "Innovation Black Book on Emerging Technologies" published by Wiley in 2019. He serves on the governing council of CMI Algo Labs, an industry-academia initiative by Chennai Mathematical Institute. He is a member of Advisory Council of IIT Gandhinagar to help their research and innovation ecosystem. He holds a BE degree in Electronics & Communications engineering and an advanced leadership certification for senior executives from McGill University in collaboration with Lancaster University, UK and IIM, Bangalore. He has been with ICT industry for the last 30 years and is one of the leading experts in innovation management and advanced technologies incubation in India.

Registration Process

Event Outline : <http://www.brbc.venturecenter.co.in/events/>

Interested participants need to fill the registration form at the following link.

Attendance is free. Registration is mandatory !

Register online at: http://bit.ly/MMfundraising12_Oct

Contact details for any queries

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