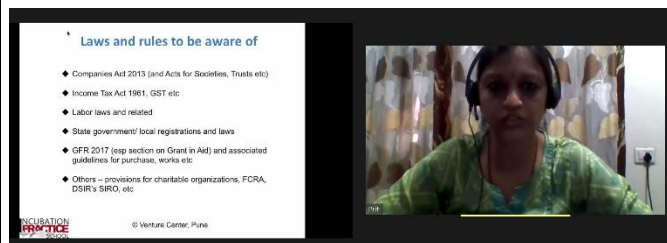
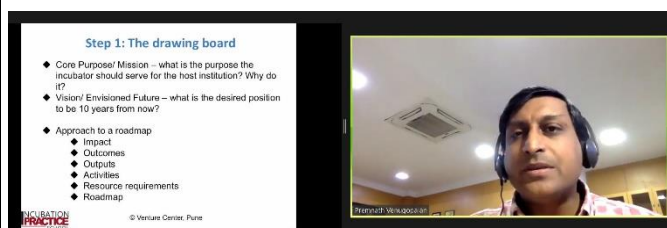
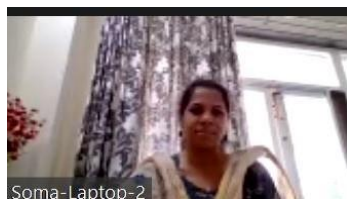




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Program highlighted knowledge of basic infrastructure the incubator must offer to attract incubates:

- Desk space
- Internet connection
- Advanced offerings like access to analytical instruments, specialized facilities like cell and tissue culture lab
- Elemental lab space
- Security
- Access to library at subsidized rates
- Networking opportunities & Events
- Mentoring sessions by external mentors as well as in-house mentors
- Easy entry and exit policies
- Advice on Intellectual property rights, patent filing, drafting claims
- Advice on different regulations required to for faster market entry
- Help with business development strategies, sales and marketing

Event Outline & Schedule:

The program also talked about the requisites an incubator must have in place in order to function smoothly:

Legal structure (policies, agreements, terms and conditions), Strong HR team, in house mentors, pre incubation and fellowship programs, key personnel to carry out daily activities, a roadmap to cater funding needs and be cognizant of various funding schemes offered by the government.



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Workshop Outline			
Day 1: DATE: 22 June 2021, Tuesday			
Time	Duration	Session title	Lead
09:30 – 11:00	90 min	Session 1: <ul style="list-style-type: none">• Introduction to Venture Center (15 min)• Virtual Tour and overview (30 min)• Expectations/topics (45 min)	Soma Chattopadhyay
11:00 – 12:30	90 min	Session 2: <ul style="list-style-type: none">• Incubator model and focus areas• Legal structure• Designing ecosystem	V Premnath Priti Rathi
12:30 -13:00	30 min	Q & A and Discussions - Close for DAY 1	V Premnath, Priti Rathi
Day 2: DATE: 23 June 2021, Wednesday			
09:30 – 11:00	90 min	Session 3: <ul style="list-style-type: none">• Creating incubation pipeline and mentoring• Service offerings• Funding avenues for startups	Soma Chattopadhyay
11:00 – 12:30	90 min	Session 4: <ul style="list-style-type: none">• Raising money for incubators, sustainability, funding schemes (NIDHI, TBI, AIM)	Manisha Premnath Soma Chattopadhyay
12:30 – 13:00	30 min	Q & A and Discussions - Close for DAY 2	V Premnath, Manisha Premnath, Soma Chattopadhyay

The Question-and-Answer session was very interactive & covered:

Questions related to:

1. **Service offerings**
2. **Mentoring**
3. **Funding for startups**
4. **Sustainability & growth**



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Some advice given to managers:

- Try not to overlap functionalities of 2 companies
- Leverage and align with (grant) funding schemes
- Concentrate first on sustaining the incubator, then growing.
- Offer mentoring on topics like early-stage fund raising, proposal writing, pitching, value propositions, elevator pitch, negotiating agreements
- Have all agreements and policies in place.

The event was followed by a question & answer session between participants & the mentors which clarified most of the doubts that participants had during the course event.

List of participants

Total 15 participants attended Online Immersion Program out of which 5 participants marked in Green were from Bionest Bio incubators.

Sr. No	Name	Affiliation
1	Veena S. Anil	University Of Agricultural Sciences, Bangalore
2	Swapnil Sinha	IIT Guwahati Bionest
3	Birendra Kumar Mishra	North-Eastern Hill University, Tura Campus
4	Manish Singhal	Tides Bi, IIT Roorkee
5	Arun Bhagwath	Yenepoya University
6	Renuka Sharma	Chandigarh Group of Colleges
7	Kamlesh Choure	Aks University
8	Mumtaj Shah	Technology Incubation and Entrepreneurship Development Society (TIEDS)
9	Sameer Punaskar	AIC-MIT-ADT Incubator Forum
10	Kanaklata Jaiswal	Pune International Centre
11	Gopinath.S	VIT-TBI
12	Sandeep Salve	OFB _ JGM
13	Sagar Chandni	Centre For Incubation and Business acceleration
14	Mahesh Seethagari	JNT University, State Public University- Academia
15	Sahil Jagnani	IIT Guwahati Bionest



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Feedback scores and evaluation result:

(22-23 June 2021) Immersion Program For managers of new Incubation Centers	
Rating Scale: 1 Bad 2 Well below average 3 Below average 4 Average 5 Good 6 Very Good 7 Excellent	
Category	Avg (Max-Min) Count
Section 1 - Event	
Overall Satisfaction with Event	6.6(6,7)15
Satisfaction with Content	6.4(5,7)15
Satisfaction with Speakers/mentors etc	6.6(5,7)15
Satisfaction with structure,design and pace of event	6.4(5,7)15
Sessions [Day 1: Sessions]	6.5(5,7)15
Sessions [Day 2: Sessions]	6.6(6,7)15
How did you hear about the event	
Whatsapp	2
Email	7
LinkedIn/facebook/twitter	5
Others	1
Please Provide any other suggestions, comments etc here	
Eligibility for clearing proof of concept, IP filing steps, information on trademarks etc.	
More advanced discussions on term sheets, legal compliances for startups and incubator.	
Managing IP with host institutions, Technology Transfer	
Need to reach out to Managements of Institutions as they need to attend these sessions and understand the importance of such facilities within institute. This may be made mandatory to all the educational institutes by the Govt.The suitable module of delivery may be developed by the venture center region wise.	
In future such kind of training is again required. If you plan, please inform me.	
Well planned. Required information that is it possible to open an incubation center if it is not associated with any university and how to approach govt grants if the above mentioned is allowed.	
None as of now	
Break all these topics and conduct market analysis and Business Plan	

Report By- Neha K, BRBC Team