

MClinic on Sales, Marketing & Regulations for Medical Devices



**Book your
mentoring
Slot Now !!!**

20 slots* available in March 2020

*Meetings will be scheduled based on Mentors
availability from 1st – 31st March 2020

Venue: Venture Center,
100 NCL Innovation Park, Pashan, Pune.

This Clinic will be useful for innovators and startups in the following medical device categories:

**Who can
benefit**

Medical devices for clinical intervention or treatment | Surgical tools and aids | Assistive devices or disability aids or image reconstruction or artificial body parts | Topical, surface and open wound contact products or products in body orifices | Implants made from polymers, body tissues, metal, plastic, ceramic etc| Sensors, IoT, Big Data, Mobile, Cloud, AI/ML, Analytics, decision support, software etc used for making medical decisions | Supplies & consumables used in diagnostics, preservation, hospital equipment

Mr. Ravi Sarangapani
Consultant Medical Devices Product Development

Mr. Ravi previously held senior positions for Sushrut / Adler in Product Development, Sales and Marketing, Regulatory affairs. He is an accomplished professional with over 25 years in the medical device industry encompassing leadership roles in New Product Development, Quality Management and Regulatory affairs, Marketing, Sales and Business Development. Mr. Ravi has proven track record of managing the new product development process from conceptualization and market analysis through development, risk management, pre-clinical evaluation, verification and validation, test marketing to commercialization. Outstanding communication talents with proven ability to build and lead highly efficient teams, train technical professionals and to convey complex concepts in understandable terms. Especially skilled at problem analysis and resolution, strategic planning and budget controls. Strong background of interactions with Key Opinion Leaders, customers and trade channels throughout Asia, Middle East, Africa and some areas of Europe

Mentor



Mr. Ravi Sarangapani

Registration and More details

Register Here: <http://bit.ly/MClinicMarch2020>

More details: <http://www.brbc.venturecenter.co.in/events/>

Technical & Registration related queries: Ms Neha | 020-25865877/75/76 | neha@venturecenter.co.in