




M Clinic on How to Convert your Prospects to Customers?

- Organized by BRBC -

Potential gains	<ul style="list-style-type: none"> The event is M Clinic organized by BRBC. 
Organized by	<ul style="list-style-type: none"> BIRAC Regional BioInnovation Center (BRBC)@Venture Center
Supported by	<ul style="list-style-type: none"> BIRAC(Biotechnology Innovation Research Assistant Council)
For whom	<ul style="list-style-type: none"> MedTech startups with prototype or MVP
Mentors	<ul style="list-style-type: none"> Sarika Phatak-Healthcare Product Commercialization Expert
When	<ul style="list-style-type: none"> Friday 16 December 2022 09.00 am – 01.00pm
Where	This is an online Clinic- to be held on Zoom; A separate mail will be sent to selected participants post screening of registration details.
Registration	Register at: https://tinyurl.com/SPClinic16Dec
Contact	Technical queries: Meghana B: meghana.bhandari@venturecenter.co.in

Slots for Mentoring Clinic (09:00 am - 01:00 pm)


Sr. No	Time Slot	Name	Name of Startup
1	09.00-10.00 AM	Dr Bharathkumar Hegde	Autoyos Private Limited
2	10.00-11.00 AM	Girish Srinivasan	PMX
3	11.00-12.00 PM	Dr. Deboja sharma	Flavours of NE
4	12.00-01.00 PM	Rajesh Purushottam	In med Prognostics



Mentor:

 <p>Sarika Phatak</p>	<p>Sarika Phatak Vice President-Strategic Initiatives, Karkinos Healthcare</p> <p>Sarika Phatak is Vice President-Strategic Initiatives, Karkinos Healthcare. She is a veteran in healthcare technologies with extensive experience in R&D, product design, product management and business development for a number of healthcare product and service offerings. She has global experience in defining solutions for diagnostic and therapeutic products and connected care at large. Her areas of interest include innovation in medical devices, connected care and population health management, using advanced technologies and design led strategies. Sarika has wide experience in Fortune 500 companies such as Philips, Harman and Bell Helicopter Textron. Sarika worked in haptic technology and surgery simulation for her master’s thesis. She has been working with teams in building innovative healthcare products and solutions throughout her career. She has worked in the areas of connected healthcare, patient engagement, minimal invasive diagnostic medical devices, care coordination, image guided therapy, etc.</p>
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About the Organizers

	<p>BIRAC Regional Bio-Innovation Center (BRBC) is a resource intensive center setup by BIRAC at Venture Center. Through its diverse initiatives, BRBC aims to significantly impact the translation of high quality innovative ideas across diverse ecosystems into viable and sustainable business enterprises. BRBC Initiatives: Venture Mentoring Service; Venture Base Camps; Regulatory Information and Facilitation Center; BioIncubation Practice School</p> <p>For more information, visit www.brbc.venturecenter.co.in</p>
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	<p>Venture Center is India’s largest inventive enterprises and scientific business incubator. Venture Center is a technology business incubator hosted by CSIR-NCL and supported by the Department of Science & Technology’s National Science & Technology Entrepreneurship Development Board (DST-NSTEDB)andBIRAC.</p> <p>For more information, visit www.venturecenter.co.in</p>
	<p>Biotechnology Industry Research & Assistance Council (BIRAC) is new Industry-academia interface and implements its mandate through a wide range of impact initiatives, be it providing access to risk capital through targeted funding, technology transfer, IP management and handholding schemes that help bring innovation excellence to the biotech firms and make them globally competitive.</p> <p>For more information, visit: www.birac.nic.in</p>